

 $(Translation \ only)$ 

## News

October 30, 2015

# FINANCIAL HIGHLIGHTS for the 2<sup>nd</sup> Quarter of the fiscal year ending March 2016

| Listed company name:       | NS UNITED KAIUN KAISH                              | IA, LTD.                  |  |  |
|----------------------------|--|---------------------------|--|--|
| Listing Stock exchange:    | Tokyo  |                           |  |  |
| Code number: 9110          | (URL: http://www.nsuship.o                         | co.jp)                    |  |  |
| Company Representative     | (Title) President                                  | (Name) Toru Obata         |  |  |
| Contact for inquiry:       | (Title) Group Leader, Finance and Accounting Group |                           |  |  |
|                            | (Name) Shinichi Kitazato                           | (Phone) +81-3-6895-6261   |  |  |
| Schedule date to submit qu | uarterly financial statement                       | report: November 11, 2015 |  |  |

Schedule date to start paying dividends: ----

(Amounts are rounded to the nearest million yen)

# Consolidated operating performance for the 2<sup>nd</sup> Quarter of the fiscal year 2016 (April 1, 2015 through September 30, 2015)

(1) Consolidated operating results

(% represents the rate of change on year-on-year basis)

|   | Revenues             |       | Operating income     |        | Ordinary income      |        | Net income           |        |
|---|----------------------|-------|----------------------|--------|----------------------|--------|----------------------|--------|
|   | (Millions<br>of Yen) | %     | (Millions<br>of Yen) | %      | (Millions<br>of Yen) | %      | (Millions<br>of Yen) | %      |
| For the 2 <sup>nd</sup> Quarter of the fiscal year ending March 2016      | 72,366               | (9.3) | 3,837                | (31.6) | 3,099                | (48.1) | 2,593                | (51.2) |
| For the 2 <sup>nd</sup> Quarter of<br>the fiscal year ended<br>March 2015 | 79,755               | 4.5   | 5,610                | 35.4   | 5,970                | 49.9   | 5,318                | (6.6)  |

(Reference) Comprehensive Income

For the  $2^{nd}$  Quarter of the fiscal year 2016: 2,172 million yen ((57.1%)) For the  $2^{nd}$  Quarter of the fiscal year 2015: 5,058 million yen ((41.0%))

|   | Quarterly Net Income per share | Quarterly Net Income per<br>share after adjustment for<br>residual securities |  |  |
|---|--------------------------------|---|--|--|
|   | (Yen)                          | (Yen)   |  |  |
| For the 2 <sup>nd</sup> Quarter of                                  |                                |   |  |  |
| the fiscal year ending<br>March 2016                                | 11.13                          | —   |  |  |
| For the 2 <sup>nd</sup> Quarter of the fiscal year ended March 2015 | 23.05                          | _   |  |  |



## (Translation only)

#### (2) Consolidated financial state

|  | Total assets      | Net assets        | Equity ratio |
|--|-------------------|-------------------|--------------|
|  | (Millions of Yen) | (Millions of Yen) | %            |
| For the 2 <sup>nd</sup> Quarter of the fiscal year ending March 2016 | 218,898           | 76,629            | 35.0         |
| For the fiscal year ended March 2015                                 | 227,663           | 76,481            | 32.4         |

(Reference) Equity capital

For the 2<sup>nd</sup> Quarter of the fiscal year 2016: 76,609 million yen

For the fiscal year 2015: 73,714 million yen

#### 2. Dividend distribution

|  | Dividend per share |         |         |          |          |
|--|--------------------|---------|---------|----------|----------|
|  | 1st                | 2nd     | 3rd     | Year-end | For full |
|  | Quarter            | Quarter | Quarter | real-enu | year     |
|  | (Yen)              | (Yen)   | (Yen)   | (Yen)    | (Yen)    |
| For the fiscal year ended March 2015             | —                  | 0.00    | _       | 9.00     | 9.00     |
| For the fiscal year ending March 2016            | —                  | 0.00    |         |          |          |
| For the fiscal year ending March 2016 (Forecast) |                    | 0.00    | _       | _        | _        |

(Note 1) Revision of quarterly dividend distribution forecast: No

(Note 2) Although the corporate article of the company sets September 30 and March 31 as record date of dividend distribution, the forecast is currently undecided.

# 3. Forecast of consolidated operating performance for the fiscal year ending March 2016 (April 1, 2015 through March 31, 2016)

(% for full year and six months shown represents the rate of change on year-on-year basis)

|               | Reven                | ues   | Operating<br>income  |        | Ordinary income      |        | Net income           |        | Net income<br>per share |
|---------------|----------------------|-------|----------------------|--------|----------------------|--------|----------------------|--------|-------------------------|
|               | (Millions<br>of yen) | %     | (Millions<br>of yen) | %      | (Millions<br>of yen) | %      | (Millions<br>of yen) | %      | (Yen)                   |
| For full year | 148,000              | (6.1) | 8,200                | (13.4) | 6,100                | (41.2) | 5,100                | (40.9) | 21.77                   |

(Note) Revision of operating performance forecast: Yes



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#### Notes:

- (1) Changes of important subsidiaries during the period (Changes in specific subsidiaries with changes in the scope of consolidation) : N/A
- (2) Concise methods for accounting procedures and application of specific accounting procedures in creating the quarterly consolidated financial statement : N/A
- (3) Changes in accounting principles and estimates, and retrospective restatement.
  - i. Changes in accounting policies due to amendment of accounting standard: YES
  - ii. Changes in accounting policies other than (i) above : N/A
  - iii. Changes in accounting estimates :YES
  - iv. Retrospective restatement : N/A
- (4) Number of outstanding shares (common stock)

| i.   | Number of outstanding shares (including treasury share) |                    |  |  |  |  |
|------|---|--------------------|--|--|--|--|
|      | For the 2nd Quarter of the fiscal year 2016:            | 239,706,793 shares |  |  |  |  |
|      | For the fiscal year 2015:                               | 230,764,400 shares |  |  |  |  |
| ii.  | Number of treasury shares                               |                    |  |  |  |  |
|      | For the 2nd Quarter of the fiscal year 2016:            | 4,022,108 shares   |  |  |  |  |
|      | For the fiscal year 2015:                               | 91,308 shares      |  |  |  |  |
| iii. | Average number of shares throughout the year            |                    |  |  |  |  |
|      | For the 2nd Quarter of the fiscal year 2016:            | 232,922,894 shares |  |  |  |  |
|      | For the 2nd Quarter of the fiscal year 2015:            | 230,673,973 shares |  |  |  |  |

\* Explanations and other comments about appropriate usage of forecast of operating performance

The above forecast is based on available information and assumption of uncertain factors with potential impact on our operating performance, as of the release date of this report. The actual results of operating performance could be substantially different from this forecast, depending on various factors.