

News

October 31, 2016

## Report on the Difference between the Forecasts and the Results of the Second Quarter of the Fiscal Year ending March, 2017

| Listed Company Name:    | NS UNITED KAIUN KAISHA, LTD.             |
|-------------------------|--|
| Code Number:            | 9110                                     |
| Company Representative: | Toru Obata, President                    |
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This is to report the difference between the forecasts announced on July 29, 2016 and the actual results of our consolidated operating performance for the accumulated  $1^{st}$  and  $2^{nd}$  quarters of the fiscal year ending March 2017 (April 1 – September 30, 2016).

## The Difference between the Forecasts and Actual Results

(April 1 – September 30, 2016)

|  |                          |                                      |               | Quarterly Profit | Quarterly |
|--|--------------------------|--------------------------------------|---------------|------------------|-----------|
|  | Revenue<br>(Million Yen) | Operating<br>income<br>(Million Yen) | Ordinary      | (Loss)           | net       |
|  |                          |                                      | income        | attributable to  | income    |
|  |                          |                                      | (Loss)        | owners of        | (Loss)    |
|  |                          |                                      | (Million Yen) | parent           | per share |
|  |                          |                                      |               | (Million Yen)    | (Yen)     |
| Previous forecast (A)                      | 57,000                   | 1,700                                | 0             | 200              | 0.85      |
| Actual Result (B)                          | 59,769                   | 2,359                                | (75)          | (65)             | (0.28)    |
| Difference (B-A)                           | 2,769                    | 659                                  | (75)          | (265)            | -         |
| Difference in Percentage (%)               | 4.9                      | 38.8                                 | -             | -                | -         |
| Reference: Previous Fiscal Period          |                          |                                      |               |                  |           |
| (The 2 <sup>nd</sup> Quarter of the Fiscal | 72,366                   | 3,837                                | 3,099         | 2,593            | 11.13     |
| Year Ended March 2016)                     |                          |                                      |               |                  |           |

## Reasons for the Difference

While we in fact gained more operating income than anticipated due to efficient ship allocation and reducing the vessels' cost, we have included the exchange loss arising from the more-than-expected appreciation in Yen since this August, decreasing our ordinary income for the accumulated  $1^{st}$  and  $2^{nd}$  periods.

Please also refer to our FINANCIAL HIGHLIGHTS for the 2<sup>nd</sup> quarter of the fiscal year ending March, 2017, disclosed on this day October 31, 2016.